

“Did You Know?”

from Ken LeMay

35 Plus Years of Experience

Your Source for Real Estate Information

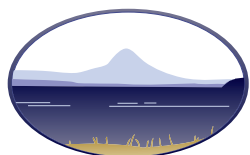
Home Sales Up in Every Price Range over \$100K!



October 2016



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Ken LeMay's
T E A M

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The National Association of Realtors' most recent Existing Home Sales Report revealed that home sales were up rather dramatically over last year in five of the six price ranges they measure.

Homes priced between \$100-250K showed a modest increase at 3.4%. This not only points to the lower inventory of homes available for sale in this price range but also speaks to the overall strength of the housing market.

Sales of homes over \$250,000 increased by double digit percentages with sales in the \$750,000- \$1 million range showing the largest increase, up 16.7%!

As prices in many markets continue to accelerate, it is no surprise to see the percentage of homes in the higher price ranges increasing.

Here's the breakdown:

% Change in Sales
from last year
by Price Range



What does that mean to you if you are selling?

Houses are definitely selling. If your house has been on the market for any length of time and has not yet sold, perhaps it is time to sit with your agent and see if it is priced appropriately to compete in today's market.

—Need More Information,
Call Ken, 360.509.7800